

International Jugglers' Association
Profit & Loss
January through December 2012

Jan - Dec 12

Ordinary Income/Expense

Income

Festival Income

Dining Hall Meals	865.00
Parking	37.00
Camping	66.00
Dorm Rooms	1,884.00

Package Plans

Adult Super Early Bird	2,535.00
Adult Early	28,854.00
Adult Medium	10,076.00
Adult at Fest	4,611.00
Youth Super Early Bird	238.00
Youth Early	6,258.00
Youth Medium	1,253.00
Youth at Fest	1,095.00
Youth Group	3,564.00

Total Package Plans 58,484.00

Gym Admission

Adult

Adult 1 day	3,360.00
Adult 2 day	140.00
Adult 3 day	525.00
Adult 4 day	140.00

Total Adult 4,165.00

Youth

Youth 1 day	706.00
Youth 3 day	75.00
Youth 4 day	100.00

Total Youth 881.00

Gym Admission - Other 175.00

Total Gym Admission 5,221.00

Ticket Sales

Juniors Champ Tix	1,590.00
Ind Champ	3,972.00
COS	7,284.00
Taste of Vaudeville	20.00
Ticket Sales - Other	1.00

Total Ticket Sales 12,867.00

Spectator Pass 1,106.00

Vendor Space 490.00

Special Workshop 2,700.00

Merch 1,068.00

Champs Entry Fees 1,939.00

Festival Income - Other -5,925.00

Total Festival Income 80,802.00

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	<u>Jan - Dec 12</u>
Donations	
Festival	2,551.27
Total Donations	<u>2,551.27</u>
Total Income	<u>83,353.27</u>
Gross Profit	83,353.27
Expense	
Festival Expenses	
Awards	6,164.40
Bank Charges	291.42
Facility	49,653.11
Food	276.77
Housing	1,388.38
Marketing	0.00
Merchandise	3,515.50
Miscellaneous	749.01
Office Supplies	1,021.08
Professional Services	4,645.00
Postage	4.90
Printing	88.31
Shipping	246.94
Travel	7,974.92
Festival Expenses - Other	578.92
Total Festival Expenses	<u>76,598.66</u>
Insurance	
Liability	1,611.00
Total Insurance	<u>1,611.00</u>
Bank Charges	
Bank of America	24.00
Credit Card	48.32
Paypal	1,088.36
Total Bank Charges	<u>1,160.68</u>
Total Expense	<u>79,370.34</u>
Net Ordinary Income	<u>3,982.93</u>
Net Income	<u><u>3,982.93</u></u>