

## International Jugglers' Association

## Profit &amp; Loss

January through September 2009

10/14/09

Accrual Basis

|                                | Festival                | General Fund             | Video                 | Archives              | Life Member          | MMCC               | TOTAL                   |
|--------------------------------|-------------------------|--------------------------|-----------------------|-----------------------|----------------------|--------------------|-------------------------|
| <b>Ordinary Income/Expense</b> |                         |                          |                       |                       |                      |                    |                         |
| <b>Income</b>                  |                         |                          |                       |                       |                      |                    |                         |
| <b>Festival Income</b>         | 108,638.24              | 0.00                     | 0.00                  | 0.00                  | 0.00                 | 0.00               | 108,638.24              |
| <b>Membership</b>              | 0.00                    | 32,177.00                | 0.00                  | 0.00                  | 0.00                 | 0.00               | 32,177.00               |
| <b>Donations</b>               | 6,237.15                | 3,302.00                 | 0.00                  | 500.08                | 0.00                 | 11,101.00          | 21,140.23               |
| <b>Merchandise</b>             | 15.00                   | 722.00                   | 8,200.00              | 0.00                  | 0.00                 | 0.00               | 8,937.00                |
| <b>Advertising Income</b>      | 25.00                   | 813.89                   | 0.00                  | 0.00                  | 0.00                 | 0.00               | 838.89                  |
| <b>Interest</b>                | 0.00                    | 72.28                    | 0.00                  | 161.87                | 510.51               | 0.00               | 744.66                  |
| <b>Total Income</b>            | <u>114,915.39</u>       | <u>37,087.17</u>         | <u>8,200.00</u>       | <u>661.95</u>         | <u>510.51</u>        | <u>11,101.00</u>   | <u>172,476.02</u>       |
| <b>Gross Profit</b>            | 114,915.39              | 37,087.17                | 8,200.00              | 661.95                | 510.51               | 11,101.00          | 172,476.02              |
| <b>Expense</b>                 |                         |                          |                       |                       |                      |                    |                         |
| <b>Festival Expenses</b>       | 79,011.50               | 0.00                     | 0.00                  | 0.00                  | 0.00                 | 0.00               | 79,011.50               |
| <b>Juggle Magazine Expense</b> | 0.00                    | 44,368.97                | 0.00                  | 0.00                  | 0.00                 | 0.00               | 44,368.97               |
| <b>Video</b>                   | 0.00                    | 0.00                     | 8,249.29              | 0.00                  | 0.00                 | 0.00               | 8,249.29                |
| <b>Professional Services</b>   | 0.00                    | 7,499.97                 | 0.00                  | 0.00                  | 0.00                 | 0.00               | 7,499.97                |
| <b>Bank Charges</b>            | 1,775.04                | 961.80                   | 194.96                | 0.00                  | 0.00                 | 70.30              | 3,002.10                |
| <b>Insurance</b>               | 0.00                    | 2,389.00                 | 0.00                  | 0.00                  | 0.00                 | 0.00               | 2,389.00                |
| <b>Communications</b>          | 0.00                    | 1,945.08                 | 0.00                  | 0.00                  | 0.00                 | 0.00               | 1,945.08                |
| <b>Postage</b>                 | 0.00                    | 925.79                   | 400.64                | 0.00                  | 0.00                 | 0.00               | 1,326.43                |
| <b>World Juggling Day</b>      | 0.00                    | 976.00                   | 0.00                  | 0.00                  | 0.00                 | 0.00               | 976.00                  |
| <b>Archive</b>                 | 0.00                    | 0.00                     | 0.00                  | 900.00                | 0.00                 | 0.00               | 900.00                  |
| <b>Office Supplies</b>         | 0.00                    | 677.34                   | 0.00                  | 0.00                  | 0.00                 | 0.00               | 677.34                  |
| <b>Corporate Expenses</b>      | 0.00                    | 50.00                    | 0.00                  | 0.00                  | 0.00                 | 0.00               | 50.00                   |
| <b>Shipping</b>                | 0.00                    | 0.00                     | 35.81                 | 0.00                  | 0.00                 | 0.00               | 35.81                   |
| <b>Total Expense</b>           | <u>80,786.54</u>        | <u>59,793.95</u>         | <u>8,880.70</u>       | <u>900.00</u>         | <u>0.00</u>          | <u>70.30</u>       | <u>150,431.49</u>       |
| <b>Net Ordinary Income</b>     | 34,128.85               | -22,706.78               | -680.70               | -238.05               | 510.51               | 11,030.70          | 22,044.53               |
| <b>Other Income/Expense</b>    |                         |                          |                       |                       |                      |                    |                         |
| <b>Other Income</b>            | 0.00                    | 0.00                     | 0.00                  | 0.00                  | 0.00                 | 0.00               | 0.00                    |
| <b>Total Other Income</b>      | 0.00                    | 0.00                     | 0.00                  | 0.00                  | 0.00                 | 0.00               | 0.00                    |
| <b>Other Expense</b>           |                         |                          |                       |                       |                      |                    |                         |
| <b>Other Expenses</b>          | 0.00                    | 0.00                     | 0.00                  | 0.00                  | 0.00                 | 11,029.70          | 11,029.70               |
| <b>Total Other Expense</b>     | 0.00                    | 0.00                     | 0.00                  | 0.00                  | 0.00                 | 11,029.70          | 11,029.70               |
| <b>Net Other Income</b>        | 0.00                    | 0.00                     | 0.00                  | 0.00                  | 0.00                 | -11,029.70         | -11,029.70              |
| <b>Net Income</b>              | <u><u>34,128.85</u></u> | <u><u>-22,706.78</u></u> | <u><u>-680.70</u></u> | <u><u>-238.05</u></u> | <u><u>510.51</u></u> | <u><u>1.00</u></u> | <u><u>11,014.83</u></u> |