

International Jugglers' Association
Profit & Loss
January through December 2007

	Festival	General Fund	Video	Board Designated Archive	Board Designated LI	Restricted MMCC	TOTAL
Ordinary Income/Expense							
Income							
Festival Income	109 646.00	0.00	0.00	0.00	0.00	0.00	109 646.00
Membership	0.00	42 226.00	0.00	0.00	0.00	0.00	42 226.00
Donations	16 201.80	316.05	0.00	300.00	60.00	7 107.00	23 984.85
Merchandise	0.00	2 175.74	11 708.64	0.00	0.00	0.00	13 884.38
Interest	0.00	1 460.88	0.00	2 026.49	4 525.25	0.00	8 012.62
Advertising Income	0.00	3 963.50	750.00	0.00	0.00	0.00	4 713.50
Auction	0.00	0.00	0.00	1 043.50	0.00	0.00	1 043.50
Video Royalties	0.00	0.00	20.00	0.00	0.00	0.00	20.00
Total Income	<u>125 847.80</u>	<u>50 142.17</u>	<u>12 478.64</u>	<u>3 369.99</u>	<u>4 585.25</u>	<u>7 107.00</u>	<u>203 530.85</u>
Cost of Goods Sold							
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	125 847.80	50 142.17	12 478.64	3 369.99	4 585.25	7 107.00	203 530.85
Expense							
Festival Expenses	91 366.27	0.00	0.00	0.00	0.00	0.00	91 366.27
Juggle Magazine Expense	0.00	60 159.07	0.00	0.00	0.00	0.00	60 159.07
Video	0.00	0.00	32 148.48	600.00	0.00	0.00	32 748.48
Bank Charges	1 977.95	1 401.33	686.98	15.32	0.00	0.38	4 081.96
Communications	0.00	2 700.29	0.00	0.00	0.00	0.00	2 700.29
Shipping	0.00	170.92	2 405.05	0.00	0.00	0.00	2 575.97
Postage	0.00	645.20	1 516.38	0.00	0.00	0.00	2 161.58
Professional Services	0.00	2 050.00	0.00	0.00	0.00	0.00	2 050.00
Insurance	0.00	2 000.00	0.00	0.00	0.00	0.00	2 000.00
Archive	0.00	0.00	0.00	1 556.53	0.00	0.00	1 556.53
Office Supplies	0.00	942.64	512.24	0.00	0.00	0.00	1 454.88
Advertising	720.00	0.00	336.00	0.00	0.00	0.00	1 056.00
World Juggling Day	0.00	560.09	0.00	0.00	0.00	0.00	560.09
Depreciation Expense	0.00	331.80	0.00	0.00	0.00	0.00	331.80
Corporate Expenses	0.00	56.00	0.00	0.00	0.00	0.00	56.00
Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	<u>94 064.22</u>	<u>71 017.34</u>	<u>37 605.13</u>	<u>2 171.85</u>	<u>0.00</u>	<u>0.38</u>	<u>204 858.82</u>
Net Ordinary Income	31 783.58	-20 875.17	-25 126.49	1 198.14	4 585.25	7 106.62	-1 328.20
Other Income/Expense							
Other Income							
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Other Expense							
Other Expenses	0.00	185.00	0.00	0.00	0.00	7 106.62	7 291.62
Total Other Expense	0.00	185.00	0.00	0.00	0.00	7 106.62	7 291.62
Net Other Income	0.00	-185.00	0.00	0.00	0.00	-7 106.62	-7 291.62
Net Income	<u>31 783.58</u>	<u>-21 060.17</u>	<u>-25 126.49</u>	<u>1 198.14</u>	<u>4 585.25</u>	<u>0.00</u>	<u>-8 619.64</u>