

**International Jugglers' Association
Profit & Loss**

12/01/07

January through September 2007

Accrual Basis

	Festival	General Fund	Video	Board Designated Archive	Board Designated LMF	Restricted MMCC	TOTAL
Ordinary Income/Expense							
Income							
Festival Income	109,646.00	0.00	0.00	0.00	0.00	0.00	109,646.00
Memberships	0.00	36,581.00	0.00	0.00	0.00	0.00	36,581.00
Donations	16,201.80	316.05	0.00	300.00	60.00	7,107.00	23,984.85
Merchandise	0.00	1,975.80	17,154.54	0.00	0.00	0.00	19,130.34
Interest	0.00	1,157.33	0.00	1,530.26	3,354.03	0.00	6,041.62
Advertising Income	0.00	2,786.00	750.00	0.00	0.00	0.00	3,536.00
Auction	0.00	0.00	0.00	1,043.50	0.00	0.00	1,043.50
Video Royalties	0.00	0.00	20.00	0.00	0.00	0.00	20.00
Total Income	<u>125,847.80</u>	<u>42,816.18</u>	<u>17,924.54</u>	<u>2,873.76</u>	<u>3,414.03</u>	<u>7,107.00</u>	<u>199,983.31</u>
Cost of Goods Sold							
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total COGS	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Gross Profit	<u>125,847.80</u>	<u>42,816.18</u>	<u>17,924.54</u>	<u>2,873.76</u>	<u>3,414.03</u>	<u>7,107.00</u>	<u>199,983.31</u>
Expense							
Festival Expenses	91,383.28	0.00	0.00	0.00	0.00	0.00	91,383.28
Juggle Magazine Expense	0.00	44,734.07	0.00	0.00	0.00	0.00	44,734.07
Video	0.00	0.00	19,342.94	600.00	0.00	0.00	19,942.94
Bank Charges	1,977.95	1,179.59	644.34	15.32	0.00	0.38	3,817.58
Professional Services	0.00	2,050.00	0.00	0.00	0.00	0.00	2,050.00
Postage	0.00	591.04	1,441.38	0.00	0.00	0.00	2,032.42
Insurance	0.00	2,000.00	0.00	0.00	0.00	0.00	2,000.00
Shipping	0.00	170.92	1,564.18	0.00	0.00	0.00	1,735.10
Communications	0.00	1,608.01	0.00	0.00	0.00	0.00	1,608.01
Office Supplies	0.00	910.79	462.68	0.00	0.00	0.00	1,373.47
Advertising	720.00	0.00	336.00	0.00	0.00	0.00	1,056.00
Archive	0.00	0.00	0.00	1,000.00	0.00	0.00	1,000.00
World Juggling Day	0.00	560.09	0.00	0.00	0.00	0.00	560.09
Depreciation Expense	0.00	331.80	0.00	0.00	0.00	0.00	331.80
Corporate Expenses	0.00	56.00	0.00	0.00	0.00	0.00	56.00
Total Expense	<u>94,081.23</u>	<u>54,192.31</u>	<u>23,791.52</u>	<u>1,615.32</u>	<u>0.00</u>	<u>0.38</u>	<u>173,680.76</u>
Net Ordinary Income	<u>31,766.57</u>	<u>-11,376.13</u>	<u>-5,866.98</u>	<u>1,258.44</u>	<u>3,414.03</u>	<u>7,106.62</u>	<u>26,302.55</u>
Other Income/Expense							
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Other Expense							
Other Expenses	0.00	185.00	0.00	0.00	0.00	7,106.62	7,291.62
Total Other Expense	<u>0.00</u>	<u>185.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>7,106.62</u>	<u>7,291.62</u>
Net Other Income	<u>0.00</u>	<u>-185.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>-7,106.62</u>	<u>-7,291.62</u>
Net Income	<u><u>31,766.57</u></u>	<u><u>-11,561.13</u></u>	<u><u>-5,866.98</u></u>	<u><u>1,258.44</u></u>	<u><u>3,414.03</u></u>	<u><u>0.00</u></u>	<u><u>19,010.93</u></u>